



September 6, 2012

Mr. Terry Hudson
Cochise County Procurement Department
1415 Melody Lane, Building C
Bisbee, AZ 85603
thudson@cochise.az.gov

Terry,

On behalf of EMPIRE MACHINERY, we certainly appreciate the opportunity to provide this proposal for both a new and a low hour smooth drum compactor for Cochise County. The pricing in this proposal is in compliance with the City of Tucson/National IPA Contract #120377 to Caterpillar Inc., effective May 2, 2012.

Low Hour, Caterpillar CS56 Vibratory Compactor

2010 Model | 1287 Hours (approximate)

Equipped as follows:

| | |
|----------------------|-----------------------|
| ROPS platform | Scraper, steel, front |
| Seat, vinyl | Beacon, rotating |
| Tires flotation, 8PR | Guard, transmission |

City of Tucson/National IPA Price. \$132,855.00

Sales Tax @ 8.85%: 11,757.67

Invoice Total: \$144,612.67

Warranty

EMPIRE MACHINERY will provide remaining warranty on all major powertrain components through 7000 hours or 08-18-2018, whichever occurs first. This warranty covers the vibratory system on the compactor drum.

Thank you for your consideration of this proposal. Please contact us if you have additional questions.

Sincerely,

Jack Owen

Jack Owen
Account Manager
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JO/kg